

2

PRECIOUS APPRAISAL

4th March 2024

\cap 1		$\mathbf{\cap}$	1 6
01	u	U	L[

- SILVER
- 03 PLATINUM
- 04 PALLADIUM
- 05 RHODIUM, RUTHENIUM, IRIDIUM
- OG TRENDS AND INVESTMENTS
- 07 ABOUT HERAEUS

PRECIOUS METALS REVIEW Gold

1	79								
	Au Gold 196,9065		CLOSE	WEEKLY CHANGE	HIGH	DATE	LOW	DATE	
		\$/oz	2,081	2.08%	2,082	01/03/2024	2,025	28/02/2024	
		€/oz	1,921	2.04%	1,922	01/03/2024	1,867	26/02/2024	

China's enthusiasm for gold could wane as the year progresses. Gold consumption was strong over the Chinese New Year. Gold and silver jewellery sales grew by 24% year-on-year during the festival (source: China Ministry of Commerce), and gold imports from Hong Kong totalled 76.9 tonnes in January, the most since July 2018 as retailers stocked up - all of this during a time of strength in the yuan gold price. The outlook for the rest of the year is not so robust. Consensus GDP forecasts for the Chinese economy in 2024 have been declining since the middle of last year. Current consensus stands at a growth rate of 4.6% year-on-year for 2024, down from 5% year-on-year that was predicted in Q2'23. This relative sluggishness could crimp demand for gold jewellery as consumers may rein in spending in response. The year 2023 was a strong one for both jewellery and bar and coin demand. For jewellery, the rebound from multiple lockdowns in 2022 was positive, and poor performance in Chinese stocks and real estate likely drove more buyers into bar and coin investment as gold outperformed.

The high gold price has not yet acted as a deterrent to demand in 2024. However, if the gold price remains strong in yuan terms while consumer confidence declines as we move into the year, it could become a headwind as consumers revert to the traditional habit of primarily purchasing gold when the price drops. Thus, Chinese gold jewellery demand could be in the order of 650 tonnes this year, representing a potential contraction of 3% year-on-year.

The gold price rose rapidly towards the end of Friday's trading session, and booked record high closes in both dollar and euro pricing. Given gold moved into overbought territory on this rally, a correction lower is possible. A reversion to the previous upward trend would return gold to around \$2,050/oz.

4th March 2024

0.4			_
01	G	n	Г
	- 12		
			ш

02 SILVER

03 PLATINUM

04 PALLADIUM

05 RHODIUM, RUTHENIUM, IRIDIUM

OF TRENDS AND INVESTMENTS

07 ABOUT HERAEUS

PRECIOUS METALS REVIEW

Silver



China's PV installations' slowdown will not tarnish silver demand this year.

The China Photovoltaic Industry Association has forecast that China's PV installed capacity will increase by 190-220 GW in 2024, which would represent almost no growth year-on-year, from 217 GW of new capacity installed last year. Nonetheless, installations of 190 GW (lower end of forecast) would be 117% greater than in 2022. A lack of land availability and regional grid capacity contributes to the less optimistic forecast for this year. Despite this, growth in silver PV demand is expected to outpace China's installation rate thanks to rapid scaling up of TOPCon-type solar panels. These panels have, on average, higher loadings of silver paste per GW than PERC-type panels which have been the most-produced panel type since 2019. The PV industry is estimated to account for >30% of industrial silver demand in 2024, and could grow to more than 200 moz for the first time owing to increased average panel loadings and expected growth outside of China, particularly in the US and India.

The silver price followed gold higher late on Friday, recovering the losses from earlier in the week, ending the week just under 0.75% higher at \$23.10/oz.

3

4

PRECIOUS APPRAISAL

4th March 2024

- 01 GOLD
- 02 SILVER
- 03 PLATINUM
- 04 PALLADIUM
- 05 RHODIUM, RUTHENIUM, IRIDIUM
- O6 TRENDS AND INVESTMENTS
- 07 ABOUT HERAEUS

PRECIOUS METALS REVIEW

Platinum

1	78							
	Pt Platinum 195.084		CLOSE	WEEKLY CHANGE	HIGH	DATE	LOW	DATE
		\$/oz	884	-2.35%	900	26/02/2024	869	01/03/2024
		€/oz	816	-2.34%	831	26/02/2024	804	01/03/2024

Fuel cell mobility could be good for platinum demand, but numbers are still small. Honda is launching a new fuel cell-electric hybrid vehicle in California this year. Its new drivetrain combination could help fuel cell mobility, a sector that has been almost squeezed out by BEVs in the consumer sector. The new car will have a dual electric drive with a standard plug-in electric connection to back up the fuel cell. Home charging improves the usability of FCEVs in California since Shell has recently announced it will close all of its public hydrogen fuelling stations. To date, FCEV sales have been relatively small-scale. In the US, 3,000 fuel cell cars were sold last year, and the 25,000th cumulative sale is forecast to come in 2025 at current selling rates. The picture is brighter in China, where fuel cell passenger car sales were double those in the US in 2023, though as a proportion of BEV sales numbers were smaller. Platinum demand from FCEVs is forecast to be around 30 koz. Future demand upside rests with the commercial sector, where R&D is attracting more capital. Most major heavy-duty truck manufacturers are working towards FCEV powertrain trucks. By the end of the decade, FCEV mobility will have a much larger part to play in platinum demand.

Platinum continued to consolidate below \$900/oz last week, closing at \$884/oz.

4th March 2024

01	G	0	L	

- 02 SILVER
- 03 PLATINUM
- 04 PALLADIUM
- 05 RHODIUM, RUTHENIUM, IRIDIUM
- O6 TRENDS AND INVESTMENTS
- 07 ABOUT HERAEUS

PRECIOUS METALS REVIEW

Palladium

Pd Palladium 106.42		CLOSE	WEEKLY CHANGE	HIGH	DATE	LOW	DATE
106.42	\$/oz	959	-3.22%	976	27/02/2024	911	28/02/2024
	€/oz	886	-3.31%	899	27/02/2024	843	28/02/2024

The EU automotive market got off to a good start in 2024. The European car market grew by 12.1% year-on-year in January to 851,690 units (source: ACEA), with growth in all ICE-powertrain sectors, excluding diesel. In growth terms, BEVs took the top spot, surging by 29% yearon-year to 92,741 units and representing a 10.9% market share. The strong EU growth is partially related to a low base from January 2023. Western European automotive palladium demand is forecast to be resilient this year, remaining stable at around 1.1 moz as vehicle production is forecast to grow slightly, with some offset demand from a greater share of BEV sales. A more immediate threat to palladium demand could be a renewed BEV price war on the horizon, initiated by Chinese OEM BYD that has launched a new 73,000 yuan (~€9,400 or \$10,200) BEV. A rise in discounts from other OEMs in reaction to this could support BEV volumes over the next 3-6 months, which would not be supportive for the palladium price. Palladium's main use is as an automotive metal and though the fundamentals are relatively tight, the price seems to be trading primarily on negative sentiment at present.

Palladium sunk lower again last week, though it still retains its small premium over the platinum price for now.

5

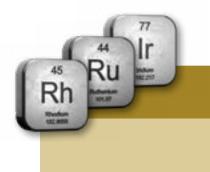
4th March 2024

01	1	G	n	П	П
U		L L	U	L.	L

- 02 SILVER
- 03 PLATINUM
- 04 PALLADIUM
- 05 RHODIUM, RUTHENIUM, IRIDIUM
- O6 TRENDS AND INVESTMENTS
- 07 ABOUT HERAEUS

PRECIOUS METALS REVIEW

Rhodium, Ruthenium, Iridium



	RHODIUM	RUTHENIUM	IRIDIUM
Reporting Week	\$5,000/oz	\$455/oz	\$5,400/oz
Previous Edition	\$5,050/oz	\$455/oz	\$5,500/oz

The rhodium and iridium prices dropped last week. For iridium this was the first significant movement in the price since mid-November 2023. It is too early to tell whether the change in direction for the price is the start of a new trend lower for iridium. Trends do tend to persist in the small PGMs, but given that the iridium market appears to be fairly tight this year, the movement lower could be relatively shallow.

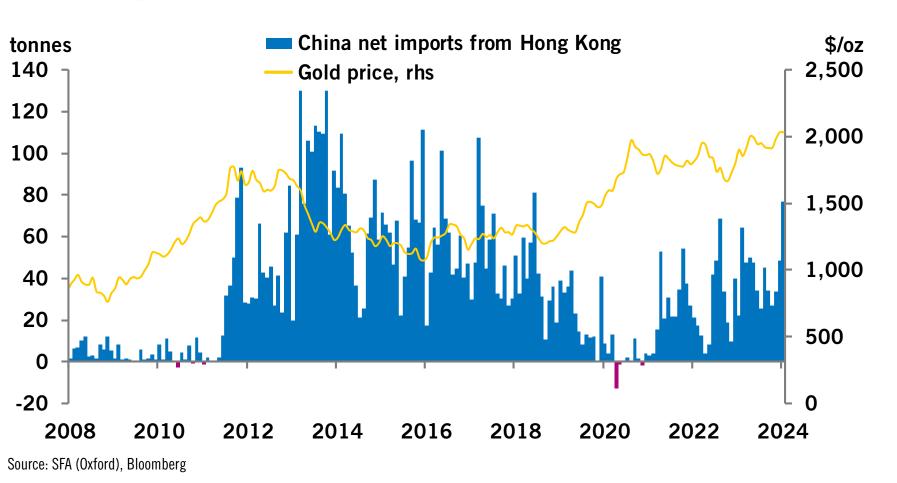
6

4th March 2024

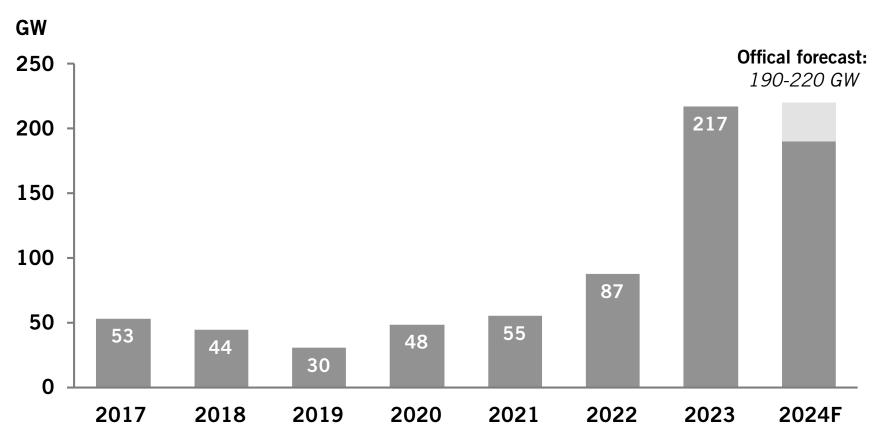
- 01 GOLD
- 02 SILVER
- 03 PLATINUM
- 04 PALLADIUM
- 05 RHODIUM, RUTHENIUM, IRIDIUM
- **O6** TRENDS AND INVESTMENTS
- 07 ABOUT HERAEUS

TRENDS AND INVESTMENTS

Gold imports by China via Hong Kong

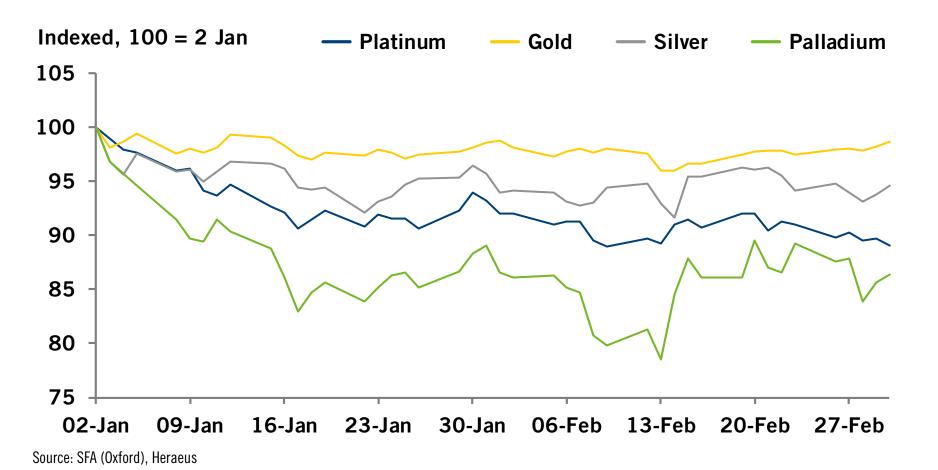


China PV capacity additions

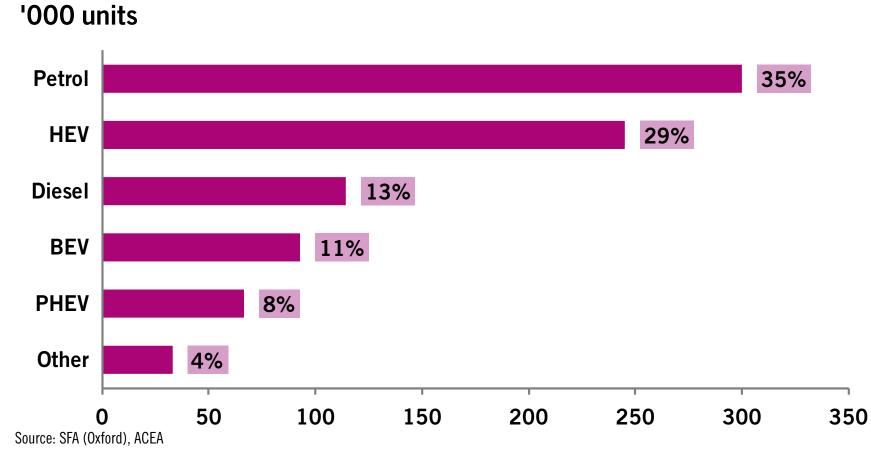


Source: SFA (Oxford), China Photovoltaic Industry Association

Precious metals price performance, YTD



European Union car sales & market share, January



4th March 2024

01	G	0		
	- 15			ш
U		u	ш.	ш

- D2 SILVER
- 03 PLATINUM
- 04 PALLADIUM
- 05 RHODIUM, RUTHENIUM, IRIDIUM
- **O6** TRENDS AND INVESTMENTS
- 07 ABOUT HERAEUS

ABOUT HERAEUS

Learn more about important trends in the precious metals markets on a weekly basis with our Heraeus Precious Appraisal. **Please subscribe:** www.herae.us/trading-market-report.

Heraeus Precious Metals

Europe, Middle East, Africa & other regions

Phone: +49 6181 35 2750 tradinghu@heraeus.com

South East Asia

Phone: +852 2773 1733 tradinghk@heraeus.com

USA

Phone: +1 212 752 2180 tradingny@heraeus.com

China

Phone: +86 21 3357 5658 tradingsh@heraeus.com



The Heraeus Group is a broadly diversified and globally leading family-owned technology company, headquartered in Hanau, Germany. The company's roots go back to a family pharmacy started in 1660. Today, Heraeus bundles diverse activities in the Business Platforms Metals and Recycling, Health, Semiconductor and Electronics as well as Industrials. Customers benefit from innovative technologies and solutions based on broad materials expertise and technological leadership.

Heraeus Precious Metals is globally leading in the precious metals industry. The company is part of the Heraeus Group and covers the value chain from trading to precious metals products to recycling. In addition to gold and silver, it also has extensive expertise in all platinum group metals.

The Heraeus Precious Appraisal is produced in collaboration with:

SFA (Oxford) Ltd

United Kingdom Phone: +44 1865 784366

www.sfa-oxford.com

The Oxford Science Park, Oxford, United Kingdom, OX4 4GA



Disclaimer

This document is being supplied to the recipient only, on the basis that the recipient is reasonably believed to be a professional market participant in the precious metals market. It is directed exclusively at entrepreneurs and especially not intended for the use of consumers.

The material contained in this document has no regard to the specific investment objectives, financial situation or particular need of any specific recipient or organisation. It is not provided as part of a contractual relationship. It is not and should not be construed as an offer to sell or the solicitation of an offer to purchase or subscribe for any investment or as advice on the merits of making any investment.

This report has been compiled using information obtained from sources that Heraeus and SFA (Oxford) Ltd ("SFA") believe to be reliable but which they have not independently verified. Further, the analysis and opinions set out in this document, including any forward-looking statements, constitute a judgment as of the date of the document and are subject to change without notice.

There is no assurance that any forward-looking statements will materialize. Therefore, neither SFA nor Heraeus warrants the accuracy and completeness of the data and analysis contained in this document.

Heraeus and SFA assume no liability for any losses or damages of whatsoever kind, resulting from whatever cause, through the use of or reliance on any information contained in this document. However, in so far as a liability claim exists under German law, Heraeus and SFA shall have unlimited liability for willful or grossly negligent breach of duty.

Unless expressly permitted by law, no part of this document may be reproduced or distributed in any manner without written permission of Heraeus. Heraeus specifically prohibits the redistribution of this document, via the internet or otherwise, to non-professional or private investors and neither Heraeus nor SFA accepts any liability whatsoever for the actions of third parties in reliance on this document.